



# Therapeutic Inertia: An Educator's Perspective

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### How is therapeutic inertia impacting the practice/organization/group?

- Frustrated and dissatisfied patient
- Provider burnout and dissatisfaction
- Value of DSMES/MNT and outcomes are proven but grossly underutilized<sup>1,2</sup>
- No-shows and poor reimbursement impact long-term viability
- Reimbursement and penalties assessed due to preventable hospital admissions/readmissions/ED visits, and not achieving targeted diabetes metrics.
  - 1. Strawbridge LM, Lloyd JT, Meadow A, et al. Use of Medicare's diabetes self-management training benefit. Health Education Behavior 2015;42:530-8.

2. Li R et al. Diabetes Self-Management Education and Training Among Privately Insured Persons with Newly Diagnosed Diabetes — United States, 2011–2012. MMWR Morb Mortal Wkly Rep. 2014 Nov 21; 63(46): 1045–1049.



## What is the practice/organization/group doing to address therapeutic inertia?

#### **National Level**

- Expanding Access to DSMES Bill (Diabetes Advocacy Alliance)<sup>1</sup>
- · Future role of the diabetes educator (AADE vision)
- Joint statement on DSMES in Type 2 diabetes<sup>2</sup>





### What is the practice/organization/group doing to address therapeutic inertia?

### **System Level**

- Risk Stratification
- · Individualizing and addressing barriers
- · Shared Decision Making
- · Change in delivery of education
- Visit logistics
- eVisits
- Ongoing Support
- PCP DSMES survival skills training

Magee MF, Fernandez S, Huang C-C, et al. Diabetes Boot Camp Reduces A1C and Health Services Utilization for Patients with Uncontrolled Type 2 Diabetes. Submitted for publication, 2018



#### What are the barriers?

#### **Persons with Diabetes**

- · Skills, knowledge and ongoing support to effectively self-manage
- Social Determinants of Health that impact self-care behaviors and care including:
  - · Safe places to perform physical activity
  - · Poor access to affordable food to promote eating healthy
  - · Cost prohibitive medications
  - Transportation to medical visits
- Diabetes distress
- · Health literacy and numeracy



### What are the barriers?

#### **Persons with Diabetes**

- Affordable and accessible healthcare
- · Lack of mental health benefits
- Access to DSMES 5% of newly diagnosed Medicare Beneficiaries use DSMES services
  - · Limited providers can and do refer
  - · Limited hours allowed beyond the first year
  - DSMT and MNT services not allowed on the same day
  - · Co-pay
  - · Service locations



### What are the barriers?

#### **Providers**

- · Not meeting the person "where they are"
- · Low reimbursement rates
- Limited CDE providers to support primary care 19,584 CDEs in US<sup>1</sup>
- Fragmented/siloed healthcare system
- Practicing in the crevasse of fee for service and value based care



### What has been successful? What was done, why did it work?

- Executive leadership support based on evidence of improved patient outcomes and upstream cost saving
- Intervention's cost savings support CDEs and NPs salaries
- · CDEs working at the top of their scope of practice
- Real time BG monitoring
- Virtual DSMES/MNT and medication management
- Frequent patient contact
- · Flexible schedules
- · Meeting the patient "where they are "
- · Celebrating success



# What has <u>not</u> been successful? What was done, why did it not work?

- Not making the business case for the value of DSMES
- Continuing to do what we have done in the past as a practice
  - · Location of the DSMES services
  - · Siloed care
  - · Fee for service
- Medicare DSMES/MNT requirements



## What does the practice/organization need from other stakeholder groups to address therapeutic inertia?

- Investment in emerging technologies and tools to improve outcomes
- Quality EHRs
- Continue Advocacy to support:
  - · Expanding Access to DSMES Bill
  - · Reimbursement of eVisits
  - Increase reimbursement for DSMES/MNT services
  - · Better understanding of reimbursement of remote monitoring



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# What does the practice/organization need from other stakeholder groups to address therapeutic inertia?

- · Training and mentoring of healthcare professionals
- DSMES/MNT become quality measures
- Coverage for DSMES/MNT by all payers
- Coordinated, integrated, and interdisciplinary approach to diabetes prevention, treatment and management

